



SALUC SA generates immediate return on investment with Microsoft Navision

SALUC SA, selected **SPHINX-IT** and Microsoft Business Solutions to implement Microsoft Navision in the accounting and finance department.

SALUC SA, located in Callenelle (a small village nearby Tournai), is the world market leader in billiard balls with a total market share of 80% worldwide.

Under the registered trademark "Aramith" it markets and distributes billiard balls in more than 85 countries. The company is also specialized in the production of industrial balls used in all kind of applications, as well as in 9 pin bowling balls and trackballs. Export represents 98% of its activity.

"Our business decisions are now made based on the latest accurate management information."

Mr. Curt Bossuyt
CEO SALUC SA



"I immediately felt that with Navision we made a good choice."

Mr. Jean François Luijkx
PROJECT LEADER - CFO SALUC SA



"The Navision F8 function button is magic!"

Mr. Pierre Hovine
Chief Accountant SALUC SA



The atmosphere was very relaxed during the post-go-live meeting, after 3 months of intense, successful use of the new application.

In just 15 weeks time, thanks to the close co-operation with the **SALUC** project team, **SPHINX-IT** managed to setup the application, add new functionality, train the users and roll out the system. The project included, the conversion (and correction) of 150.000 historical accounting transactions, in multiple currencies and holding complex analytical dimension information. This extremely delicate operation, requiring accuracy up to the final Eurocent, was accomplished by the joint Sphinx-it/Saluc project team in a surprisingly short period of time.

Meanwhile, the Microsoft Navision financial backbone has been linked to the existing, propriety supply chain application. Today all invoice information is automatically incorporated into the Financial backoffice system.

Analytical processing and management reporting are fully automated and available in real time. **"It used to take 1,5 hrs to generate an analytical balance. Today the information is presented on the spot."** Explains Jean François Luijkx.

The Microsoft Navision endusers at **SALUC** particularly appreciate the intuitive interface, the full audit trail and the drill down possibilities, providing fast and accurate information at their fingertips. Some even mentioned that with Microsoft Navision, they are able to do more in the same time.

Working closely together with the **Saluc** team, **Sphinx-it** will now continue to provide ongoing product service and support, as well as investigating new ways of streamlining **Saluc's** business processes and information flows by means of Microsoft Business Solutions Navision, thus fully leveraging **Saluc's** initial software investment.

About SPHINX-IT
SPHINX-IT, located in Machelen-Zulte, provides enterprise business software and services to customers at the highest level of quality. Our mission consists of delivering complete software business systems that give small and mid-market companies the tools for successful growth.



Interested in what SPHINX-IT can do for your company? Fill in this form and fax it to 09 386 95 46

Company name:

Contact:

Address:

Postal code: City:

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